

Eastwood Shores Condo No. 4 Assn  
c/o Ameri-Tech Community Management, Inc.  
24701 US Highway 19 N, Suite 102  
Clearwater, FL 33763  
Phone (727) 726-8000 Fax (727) 723-1101

To all homeowners:

We were brought in on May 1st and it's been nonstop so far. A lot of different things going on I'll try to cover as much as I can.

**Mulch** is here, I will be laying it on the main streets and along the driveways in the next week. If you would like to volunteer, please let me know.

**Fence:** The fence is in horrible condition. The new fence has been ordered, due to the cost of it, the entire fence will not be replaced but most of it. I have also asked for bids to get the remaining fence pressure washed, as I've done this myself in the past and it helps prolong the fence, plus looks much better, this is to start 2nd week in July.

**Cable:** We have been approached by Spectrum with a great deal. They are offering bulk digital cable and bulk 100 mg internet. The equipment is at no charge. It includes 1 cable box (HD compatible) and the modem at no extra cost. for the equipment (normally \$19-\$22) a month extra) at no cost.

For those who have these services currently, it will be deducted from your monthly bill. Things like HBO, Showtime, and premium channel or extras like home phone will not be included.

**Breakdown and examples of what the cable could look like:**

If you have the bulk cable only (what association is providing and internet) this will be included, and your bill will cease, again unless you have extra services.

Digital cable is being offered with a cable box at no cost. The cost of the box normally \$5.00 to \$7.00 a month, more savings. It will give a total 186 channels instead of the 99 we get now.

Internet what's being offered is 100 mg/10. The modem is at no cost (normally \$ 10), even more savings.

Spectrum is offering a \$1700.00 sign on incentive for the upgrade. It's a small increase, however the \$1700.00 will offset this until the budget is completed in the next few months for 2019.

Example of a typical cable bill:

Bulk digi-cable/Internet and home phone currently with taxes approx. 140.00 a month. With the change you will only be responsible for the home phone and what's being offered since we will have the bulk digi-cable and internet home phone 19.99 + taxes. This example is alone a savings of 110.00 a month, that's huge.

What's not included is premium channels HBO/SHOWTIME, sports packages DVR/DVR services etc. Overall, I have gone around asking residents their thoughts etc., and everyone has been positive and awaiting the change.

Your overall savings are huge and basically puts money back into your pockets (and that's what the most important thing is), it's a great deal and savings for majority of residents, this contract is being signed and finalized as we speak.

**Garage doors:**

This loan/debt created needs to go away. Bob Kelly and myself are working on crunching the numbers to make this happen by the end of the year, so this is even more savings on next year's fees.

In closing and always if you have any questions or concerns, most of you know me and aren't afraid to speak your mind either good or bad please do so, I welcome any and all suggestions.

David Marks  
President of Eastwood Shores #4

5/31/2018